## BALANCE SHEET

Quarter 3/ 2009
As at Sep. 30th, 2009

| Unit: VND |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS ( $\mathbf{1 0 0}=\mathbf{1 1 0} \mathbf{+ 1 2 0} \mathbf{+ 1 3 0} \mathbf{+ 1 4 0}+\mathbf{1 5 0}$ ) | 100 |  | 484,752,533,644 | 402,873,852,022 |
| I. Cash and cash equivalents | 110 |  | 54,191,953,267 | 4,787,653,835 |
| 1. Cash | 111 | V. 01 | 54,191,953,267 | 4,787,653,835 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V. 02 | 183,701,000,000 | 178,701,000,000 |
| 1. Short-term investments | 121 |  | 183,701,000,000 | 178,701,000,000 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 240,029,572,518 | 214,596,592,422 |
| 1. Trade accounts receivables | 131 |  | 236,558,399,506 | 213,622,433,130 |
| 2. Advances to suppliers | 132 |  | 137,210,000 | 164,710,000 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 03 | 3,333,963,012 | 809,449,292 |
| 6. Provision for short-term bad receivables | 139 |  |  |  |
| IV. Inventories | 140 |  | 4,860,010,859 | 4,410,405,765 |
| 1. Inventories | 141 | V. 04 | 4,860,010,859 | 4,410,405,765 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 1,969,997,000 | 378,200,000 |
| 1. Short-term prepaid expenses | 151 |  |  |  |
| 2. VAT deductible | 152 |  |  |  |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 |  |  |
| 4. Other short-term assets | 158 |  | 1,969,997,000 | 378,200,000 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=\mathbf{2 1 0}+\mathbf{2 2 0}+\mathbf{2 4 0}+\mathbf{2 5 0}+\mathbf{2 6 0}$ ) | 200 |  | 1,198,796,736,223 | 1,191,084,820,518 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 1,079,938,736,223 | 1,170,306,820,518 |
| 1. Tangible fixed assets | 221 | V. 08 | 1,073,968,771,418 | 1,169,944,540,847 |
| - Historical cost | 222 |  | 1,964,361,108,630 | 1,964,361,108,630 |
| - Accumulated depreciation | 223 |  | (890,392,337,212) | (794,416,567,783) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 5,782,115,427 |  |


| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| - Historical cost | 228 |  | 5,803,347,185 |  |
| - Accumulated depreciation | 229 |  | $(21,231,758)$ |  |
| 4. Construction in progress expenses | 230 | V. 11 | 187,849,378 | 362,279,671 |
| III. Property investment | 240 | V. 12 |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 118,858,000,000 | 20,778,000,000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 1,400,000,000 |  |
| 3. Other long-term investments | 258 |  | 117,458,000,000 | 20,778,000,000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | 260 |  |  |  |
| 1. Long-term prepaid expenses | 261 | V. 14 |  |  |
| 2. Deferred income tax assets | 262 | V. 21 |  |  |
| 3. Others | 268 |  |  |  |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 1,683,549,269,867 | 1,593,958,672,540 |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| A. LIABILITIES (300= 310+330) | 300 |  | 810,333,107,834 | 811,876,862,209 |
| I. Short-term liabilities | 310 |  | 239,564,706,580 | 241,060,197,501 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 30,062,000,000 | 77,624,000,000 |
| 2. Trade accounts payable | 312 |  | 148,323,627 | 893,428,873 |
| 3. Advances from customers | 313 |  |  | 228,000,000 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 30,327,089,578 | 10,100,797,304 |
| 5. Payable to employees | 315 |  | 3,930,706,264 | 4,029,942,271 |
| 6. Payable expenses | 316 | V. 17 | 38,715,974,251 | 30,006,007,107 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 136,380,612,860 | 118,178,021,946 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  | 570,768,401,254 | 570,816,664,708 |
| 1. Long-term accounts payables-Trade | 331 |  | 570,738,248,446 | 570,738,248,446 |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 | 30,152,808 | 78,416,262 |
| 5. Deferred income tax | 335 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  |  |  |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400= 410+430) | 400 |  | 873,216,162,033 | 782,081,810,331 |
| I. Capital sources and funds | 410 | V. 22 | 872,644,899,480 | 780,285,170,279 |
| 1. Paid-in capital | 411 |  | 700,000,000,000 | 700,000,000,000 |
| 2. Capital surplus | 412 |  |  |  |
| 3. Other capital of owner | 413 |  |  |  |


| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | 7,145,695,852 | 3,692,107,320 |
| 8. Financial reserve fund | 418 |  | 7,088,423,676 | 10,542,012,208 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 158,410,779,952 | 66,051,050,751 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | 571,262,553 | 1,796,640,052 |
| 1. Bonus and welfare fund | 431 |  | 571,262,553 | 1,796,640,052 |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 | V. 23 |  |  |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 1,683,549,269,867 | 1,593,958,672,540 |

## INCOME STATEMENT

Quarter 3/ 2009

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Year | Previous Year | Current Year | Previous Year |
| 1 | 2 | 3 | 4 |  |  | 5 |
|  |  |  |  |  |  |  |
| 1. Revenue of sales and services | 01 | VI. 25 | 133,892,251,739 | 73,207,267,850 | 320,454,368,542 | 247,405,121,974 |
| 2. Deductions | 02 |  |  |  |  |  |
| 3. Net sales and services (10=01-02) | 10 |  | 133,892,251,739 | 73,207,267,850 | 320,454,368,542 | 247,405,121,974 |
| 4. Cost of goods sold | 11 | VI. 27 | 48,212,602,045 | 41,404,164,644 | 134,877,300,396 | 124,366,743,431 |
| 5. Gross profit (20=10-11) | 20 |  | 85,679,649,694 | 31,803,103,206 | 185,577,068,146 | 123,038,378,543 |
| 6. Financial incomes | 21 | VI. 26 | 8,737,452,873 | 3,624,161,557 | 13,029,392,346 | 5,278,668,086 |
| 7. Financial expenses | 22 | VI. 28 | 18,453,707,618 | 20,150,422,785 | 57,289,750,383 | 60,451,268,354 |
| - Include: Interest expense | 23 |  | 18,453,707,618 | 20,150,422,785 | 57,289,750,383 | 60,451,268,354 |
| 8. Selling expenses | 24 |  |  |  |  |  |
| 9. General \& administrative expenses | 25 |  | 2,415,515,740 | 2,383,467,992 | 6,238,826,672 | 5,912,610,981 |
| 10. Net operating profit ( $\mathbf{3 0}=20+(21-22)$ - (24+2 | 30 |  | 73,547,879,209 | 12,893,373,986 | 135,077,883,437 | 61,953,167,294 |
| 11. Other incomes | 31 |  | 14,545,440 | 1,090,908 | 190,461,776 | 264,545,448 |
| 12. Other expenses | 32 |  |  |  | 301,830,226 | 222,407,503 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 14,545,440 | 1,090,908 | $(111,368,450)$ | 42,137,945 |
| 14. Profit before tax (50=30+40) | 50 |  | 73,562,424,649 | 12,894,464,894 | 134,966,514,987 | 61,995,305,239 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 12,873,424,314 | 4,370,402,926 | 23,621,379,097 | 19,635,593,179 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |  |  |
| 17. Profit after tax (60=50-51-52) | 60 |  | 60,689,000,335 | 8,524,061,968 | 111,345,135,890 | 42,359,712,060 |
| 18. EPS (*) | 70 |  |  |  |  |  |

## CASH FLOW STATEMENT

Quarter 3/ 2009 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Year | Previous Year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 1 |  | 134,966,514,987 | 61,995,305,239 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 2 |  | 95,997,001,187 | 96,502,937,346 |
| Provisions | 3 |  |  |  |
| Unrealized foreign exchange difference loss/gain | 4 |  |  |  |
| Loss/gain from investment | 5 |  | 143,230,226 | $(35,592,497)$ |
| Interest expenses | 6 |  | 57,289,750,383 | 60,451,268,354 |
| 3. Operating profit before the changes of current capital | 8 |  | 288,396,496,783 | 218,913,918,442 |
| Changes in accounts receivable | 9 |  | $(23,309,848,376)$ | $(34,376,482,507)$ |
| Changes in inventories | 10 |  | $(449,605,094)$ | $(409,775,189)$ |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | 30,092,212,682 | 94,286,107,631 |
| Changes in prepaid expenses | 12 |  |  |  |
| Paid interest | 13 |  |  |  |
| Paid corporate income tax | 14 |  | $(2,197,098,677)$ | (25,803,767,543) |
| Other receivables | 15 |  |  |  |
| Other payables | 16 |  | (127,872,759,832) | (906,857,530,450) |
| Net cash provided by (used in) operating activities | 20 |  | 164,659,397,486 | (654,247,529,616) |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  |  |  |
|  | 22 |  | 158,600,000 | 250,754,546 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (96,680,000,000) |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  | $(1,400,000,000)$ | (20,778,000,000) |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 13,040,017,346 | 5,278,668,086 |
| Net cash used in investing activities | 30 |  | (84,881,382,654) | (15,248,577,368) |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  |  | 648,362,248,446 |
| 4. Cash paid to principal debt | 34 |  |  |  |
| 5. Cash paid to financial lease debt | 35 |  | (26,250,000,000) |  |
| 6. Dividend, profit paid for owners | 36 |  | (4,123,715,400) |  |
| Net cash (used in) provided by financing activities | 40 |  | (30,373,715,400) | 648,362,248,446 |
|  |  |  |  |  |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | 49,404,299,432 | (21,133,858,538) |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 4,787,653,835 | 38,056,376,775 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 |  | 54,191,953,267 | 16,922,518,237 |

